



**PURCHASING DEPARTMENT**

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**MEMORANDUM**

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**DATE:** 07/29/2013

**TO:** Kevin Startt  
Director of Purchasing

**FROM:** Kevin L. Oster  
Procurement Specialist

**Subject:** Executive Summary – Invitation for Bids No. 14-16-18  
Tires, Repair, and Changes Services

**Dept:** Operations  
**Pre-Proposal Date:** May 2, 2013  
**Proposal Due Date:** May 28, 2013

**Date Issued:** April 17, 2013  
**No. of Individuals Attending:** 9  
**No. of Proposals Received:** 7

**BACKGROUND**

- A. The purpose of this IFB is to purchase new tire, tire re-treading, along with the option to include roadside repair services. The District’s current fleet includes approximately 325 buses, and 350 passenger cars, light to heavy-duty trucks, and vans. The District has three (3) repair shop locations, where tires will be picked and dropped off; one at 530 South Norris Ave, one at 9300 East Broadway, and a new location constructed on Tucson’s Westside located at 4750 W. Jeffrey Road.
  
- B. The successful offeror(s) shall provide the following:
  - 1. New and Re-tread tire purchase
  - 2. Tire and Wheel repair.
  - 3. Rotating and balancing of new tires, tubes, or re-tread tires.
  - 4. Picking up used tires on the wheel and return new or re-tread tires on the wheel.

**EVALUATION**

An abstract of the vendor’s bids was created for each group and awarded to the vendor(s) that provided the best reasonable price for the group market basket. Once the abstract was created an initial award determination is sent to the contract liaison for their concurrence to award.

The District received seven (7) proposals from the following firms:

Purcell Tire Co.  
Robert's Tire Sales, Inc.  
Redburn Tire Co.  
GCR Tire Center  
American Tire Distributor  
TCI Tire Centers  
Coyote Tire Retreading

On June 4, 2013 I emailed my abstract to Ken Bolle for his concurrence to the recommended vendors per group. Ken Bolle concurred with the new tire award to GCR Tire Center for Groups A, B and E for the new tire roadside service. He requested samples of the re-tread tires from Coyote Tire Retreading and TCI Tire Center.

On June 10, 2013 I sent requests to both Coyote and TCI for samples of the re-tread tire as per the IFB they submitted. Both companies provided samples for Ken to review.

July 1, 2013, Ken Bolle provided a letter recommending TCI Tire Center to be awarded Group C, D and Group E for the re-tread roadside service. Ken stated that he contacted both companies to confirm their mileage expectations for the tires they bid. Coyote Tire was unable to give him any mileage expectations, whereas TCI reaffirmed the mileage expected as per their bid. Although Coyote Tire did provide the lower price for the re-tread tires, they were not recommended for award since they could not provide a mileage life expectancy for their tires. Ken recommended TCI Tire Center, although TCI Tire Center submitted a bid that was higher in price, since these tires have a longer tread life it reduce our labor of changing tires thus reducing our cost for replacing more re-tread tires.

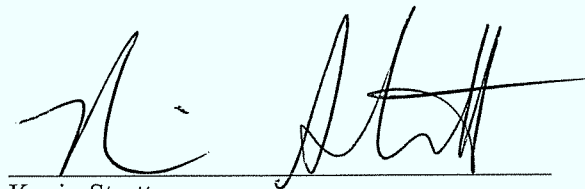
Estimated cost annually is \$325,000 (X 5 = 1,625,000.00)

**AWARD RECOMMENDATION:**

I attest that the evaluation process was conducted in accordance with Arizona Administrative Code R7-2-1041 (Competitive Sealed Proposals) and all applicable Tucson Unified School District rules and regulations.

Contract awards are recommended to the following firm(s) for the indicated services:

GCR Tire Center for Group A, B and E (New Tires and Roadside Service)  
TCI Tire Center for Group C, D and E (Re-tread Tires and Roadside Service)



Kevin Startt  
Director of Purchasing