

TUCSON UNIFIED

SCHOOL DISTRICT

TO: Jacqueline Posey
FROM: Andrea Marafino
SUBJECT: RFP 18-02-20 Technology Products and Services for E-Rate Funding Year 2017-18
DATE: February 10, 2016

Proposals were solicited for Tucson Unified School District (TUSD) to purchase wireless network equipment after July 1, 2017. The District intends to apply for discounts on the products and services listed in the RFP through the federal E-Rate program for Fiscal Year 2017-2018 (7/1/2017 – 6/30/2018).

A committee was formed to evaluate the proposals based upon the selection criteria set forth in the original RFP. The committee was comprised of the following voting members:

- Wes Babcock, Telecommunications Manager
- Rabih Hamadeh, Director of Information Technology
- Scott Kruger, Network Specialist
- Andrea Marafino, Technology Services Program Analyst
- Sal Rivera, Network Specialist

The following non-voting members from the Technology Oversight Committee (TOC) also participated in the evaluation process:

- Harry McGregor, TOC Member
- Doug Baker, TOC Member

An Evaluation Process Overview was conducted on January 12, 2017 followed by a Phase I Evaluation Meeting on January 20 to evaluate proposals received by six wireless equipment vendors and four cabling services vendors. On January 24, the committee reconvened to score and rank the responses utilizing the criteria outlined in the RFP. A short-list and ranking was then created and the top three wireless equipment vendors and the top two cabling services vendors were invited to proceed into a Phase II Evaluation and submit Best and Final Offers (BAFOs). The committee met on February 7 to evaluate the BAFOs and then reconvened on February 9 to score and rank the responses.

Based on the rankings of the Phase II Evaluation scores, Arizona Communications Experts offered the best, most cost-effective cabling services solution for the District and CDW-G offered the best, most cost-effective wireless equipment solution for the District. It is the committee's recommendation that the contract be awarded to these two vendors.

Please do not hesitate to contact me with any questions.

Thank you,



Andrea Marafino
Technology Services Program Analyst