

# Viabile Steps

A Plan for the Infant and Early Learning Centers' Financial Success

# To Date...



- 20% increase in tuition effective Feb. 2018
- Reduce food costs by about 200K a year effective Aug 2018
- Cut unnecessary bottled water expense of 40K a year effective Oct. 2018
- Winter and Rodeo Break: Holiday pay from 2.5/hour to 1.5/hour

# We Heard You

*"Alone we can do so little; together we can do so much."  
– Helen Keller*

*"Trust is the glue of life. It's the most essential ingredient in effective communication. It's the foundational principle that holds all relationships."  
– Stephen R. Covey*

*"The way a team plays as a whole determines its success. You may have the greatest bunch of individual stars in the world, but if they don't play together, the club won't be worth a dime." – Babe Ruth*

## IELC Committee:

Parents

Teachers

Staff

District leadership

Early Childhood Advocates

Community Members



# Goals

- Balancing affordability, accessibility and quality
- Reviewing finances of the centers-revenue, expenses, payroll/increase in minimum wage, tuition rates
- Identify successes
- Identify barriers
- Set long-range financial goals along with funding strategies to achieve them
- Develop multi-year operating budgets that integrate strategic plan objectives and initiatives
- Present all financial goals and proposals to the board for approval



# Other Considerations

- Calendar-closing 2 weeks out of the year
- Another tuition increase
- Finish process of parent groups becoming 5013c
- Centers becoming their own 5013c
- Business partners/investors
- Financial advisor
- Scholarships through QF
- Possible New PDG 0-5 grant
- Grants: Contributions by foundations, corporations, or individuals.
- Fundraising: Funds raised through activities of parents and community (e.g., raffles, bake sales, concerts, etc.)
- Enrollment



# Welcome to TUSD:

## Proudly Serving Birth to 12th grade students

