

Customer: **TUCSON UNIFIED DISTRICT**
 Address: 1010 E. 10TH ST.
 TUCSON AZ 85719
 Attention: **Mr. Ken Bolle**

Quote Date: 9/29/16
 Quote Expires: 11/28/16

BOSS Quote ID #: 136185
 MESCC Contract #: 13N-CSBS-0925

QUOTE SUMMARY

BLUE BIRD CONVENTIONAL VISION SCHOOL BUS
 72 PASSENGER
 CUMMINS 200HP DIESEL ENGINE (5 YEAR/100K MILE WARRANTY)
 ALLISON 2500 PTS 5 SPEED TRANSMISSION (5 YEAR/UNLIMITED MILEAGE WARRANTY)
 BLUE BIRD COMFORT AIRE
 INCLUDES: CAMERAS & 2 WAY RADIOS

**** QUOTATION VALID FOR 60 DAYS / STOCK BUSES SUBJECT TO PRIOR SALE ****

Quote is Subject to Any Manufacturer's Price Increases Beyond 60 Days

PLEASE SIGN AND SUBMIT THIS QUOTE WITH YOUR PURCHASE ORDER TO MOHAVE EDUCATIONAL SERVICES

| QTY | MODEL # | BASE BUS DESCRIPTION | MOHAVE BUS PRICE |
|--|-------------------|------------------------------------|-------------------------|
| 2 | BBCV-3303 STD DSL | | \$189,278.65 |
| | | ADDITIONAL OPTIONS BBCV: | \$25,515.90 |
| TOTAL ORDER FROM CUSTOMER | | 1 - 5 | VOLUME DISCOUNT: |
| | | BUS PREPARATIONS, SERVICE & PARTS: | \$7,013.24 |
| | | SUB TOTAL: | \$221,807.79 |
| | | FORD / GM CHASSIS INCENTIVES: | |
| | | TRADES: | |
| 1.00% | Mohave Fee | ARIZONA 8.5% SALES TAX : | \$18,665.12 |
| | | LOCAL DELIVERY CHARGE: | \$252.00 |
| TOTAL PRICE INCLUDING SALES TAX AND DELIVERY: | | | \$240,724.90 |

***BY SIGNING BELOW THE CUSTOMER AGREES THAT ALL PRICING AND SPECIFICATIONS INCLUDED IN THIS QUOTE ARE CORRECT AND MEETS THE CUSTOMERS SATISFACTION.**

| | | |
|--------------------|----------------------------|------------|
| Customer Signature | Date of Acceptance | mm/dd/yyyy |
| Quoted By: | Stephen Polizzatto | |
| (602) 694-0343 | stephen@canyonstatebus.com | |
| Telephone | email | |



BBCV - OPTIONS PRICING



| Qty. | Option # | Description | List Price | Mohave Member Price | Total |
|------|----------|--------------------------------------|-------------|---------------------|--------------|
| -1 | 40179-25 | ENGINE,CUM ISB13,DSL,250HP@660LB-FT | \$4,592.00 | \$2,755.20 | (\$2,755.20) |
| 1 | 40004-04 | SUSPENSION,SPRG,FRT,SOFTEK 10000 | \$175.00 | \$105.00 | \$105.00 |
| 1 | 40005-13 | SUSPENSION,SPRG,REAR,2-STAGE,23000 | \$85.00 | \$51.00 | \$51.00 |
| 1 | 40018-56 | AXLE,REAR,23K LBS,5.29 | \$1,108.00 | \$664.80 | \$664.80 |
| 1 | 30014-01 | A/C,BULKHEAD,FRONT AND REAR | \$16,867.00 | \$10,120.20 | \$10,120.20 |
| 1 | 40053-02 | CHAMBERS,BRAKE,AIR | \$0.00 | \$0.00 | \$0.00 |
| -24 | 06955-00 | 1/2IN PLYWOOD BASE 5 PLY CDX | \$11.65 | \$6.99 | (\$167.76) |
| 1 | 40081-19 | DRYER,AIR,BENDIX AD-IP | \$658.00 | \$394.80 | \$394.80 |
| 1 | 40109-01 | FILTER,COOLANT WATER | \$216.50 | \$129.90 | \$129.90 |
| 1 | 40134-04 | ALTERNATOR, LEECE-NEVILLE, 270 AMP | \$1,183.00 | \$709.80 | \$709.80 |
| -1 | 40005-12 | SUSPENSION,SPRG,REAR,2-STAGE,21000 | \$283.50 | \$170.10 | (\$170.10) |
| 1 | 40142-01 | SWITCH,BATTERY DISCONNECT | \$241.50 | \$144.90 | \$144.90 |
| 1 | 40165-07 | TORQUE MGNT,ISB ENG 40179-21,23 | \$0.00 | \$0.00 | \$0.00 |
| 1 | 40171-08 | GOVERNOR,ROAD SPEED,70 MPH | \$0.00 | \$0.00 | \$0.00 |
| 1 | 40216-04 | TAILPIPE,UNDER BUMPER,TURN-DOWN | \$241.50 | \$144.90 | \$144.90 |
| 1 | 40233-09 | FLTR,FUEL/WATER SEPARATOR | STD | \$0.00 | \$0.00 |
| 1 | 40241-02 | FUEL SYSTEM,DSL,100 GAL BFR RH FILL | \$583.00 | \$349.80 | \$349.80 |
| 1 | 00179-04 | SPRING,GAS,DOUBLE DOOR,LUGGAGE BOX | \$275.00 | \$165.00 | \$165.00 |
| 1 | 00186-05 | DOUBLE,RHMM,LUGGAGE,28.40 CU.FT. | \$1,758.00 | \$1,054.80 | \$1,054.80 |
| 1 | 00219-01 | SLIDING BOLT VANDAL LOCK-RCED | \$308.50 | \$185.10 | \$185.10 |
| 1 | 02683-00 | EXTEND SEAT RAIL | \$101.50 | \$60.90 | \$60.90 |
| 1 | 03110-00 | GRIP HANDLES | \$61.75 | \$37.05 | \$37.05 |
| 1 | 03110-01 | STEP,COWL,FOLDING | \$21.70 | \$13.02 | \$13.02 |
| 1 | 30060-09 | HEATER,50K,LH,FRONT,F/M | \$483.50 | \$290.10 | \$290.10 |
| 1 | 30060-11 | HEATER,50K,LH,REAR,F/M | \$575.00 | \$345.00 | \$345.00 |
| -1 | 30060-19 | HEATER,80K,LH,FRONT,F/M | \$758.00 | \$454.80 | (\$454.80) |
| 1 | 30756-07 | BROOM HOLDER | \$30.00 | \$18.00 | \$18.00 |
| -1 | 30060-20 | HEATER,80K,LH,REAR,U/S | \$817.00 | \$490.20 | (\$490.20) |
| 1 | 30905-04 | DASH,GLOVE BOX | \$118.50 | \$71.10 | \$71.10 |
| 1 | 30905-05 | CONSOLE MOUNT,ARM REST | \$50.00 | \$30.00 | \$30.00 |
| 1 | 30905-06 | CONTAINER,TRASH,DRIVERS | \$80.00 | \$48.00 | \$48.00 |
| 1 | 30981-03 | LOCK,SECURITY,ENT DOOR | \$101.50 | \$60.90 | \$60.90 |
| 1 | 31184-03 | GLASS,RR EMER DR,LWR,DK TINT,TEMP | \$26.70 | \$16.02 | \$16.02 |
| 1 | 31185-03 | GLASS,RR EMER DR UPR,DK TINT,TEMP | \$36.70 | \$22.02 | \$22.02 |
| 4 | 31193-22 | WINDOW,S/S,P/O,12 | \$98.25 | \$58.95 | \$235.80 |
| 1 | 31200-48 | WDO ASSY,DRVR,GREEN TINT,LAM,BLK | \$53.25 | \$31.95 | \$31.95 |
| -1 | 02330-00 | PAINT DESIGN,WHITE ROOF,6 IN | \$925.00 | \$555.00 | (\$555.00) |
| 1 | 38202-01 | SWITCH,AUTOMATIC HIGH IDLE,WITH A/C | \$53.25 | \$31.95 | \$31.95 |
| 1 | 30116-05 | LIGHTS,DIRECTIONALS,RR,AMBER LED | \$45.00 | \$27.00 | \$27.00 |
| 1 | 30117-21 | LIGHTS,DIR/MKR,SIDE,LED,FRT,BELT | \$121.50 | \$72.90 | \$72.90 |
| 1 | 30117-23 | LIGHTS,DIR/MKR,SIDE,LED,REAR,BELT | \$121.50 | \$72.90 | \$72.90 |
| 1 | 30120-05 | LGTS,DIR,FRT AMBER,FENDER MNT,LED | \$141.50 | \$84.90 | \$84.90 |
| 1 | 30121-03 | WIRING,DIR,SIDE,FRONT,BELTLINE | \$0.00 | \$0.00 | \$0.00 |
| 1 | 30121-05 | WIRING,DIR,SIDE,REAR,BELTLINE | \$0.00 | \$0.00 | \$0.00 |
| 1 | 30151-05 | LIGHTS,DOMED,120 LUMENS,LED | \$617.00 | \$370.20 | \$370.20 |
| 1 | 30155-04 | LIGHT,2 DOME,DRIVERS,LED,SEPARATE SW | \$158.50 | \$95.10 | \$95.10 |
| 1 | 30173-06 | LIGHT,4 LED | \$61.75 | \$37.05 | \$37.05 |
| 1 | 30175-03 | LIGHT,7 STOP/TAIL | \$43.30 | \$25.98 | \$25.98 |
| 1 | 30176-07 | LIGHT,4 BACKUP | \$110.00 | \$66.00 | \$66.00 |
| 1 | 30200-19 | LIGHTS,WARN,LED,8-LGT,AMB/RED | \$817.00 | \$490.20 | \$490.20 |

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| 1 | 30210-07 | SWITCH,W/L,EM OVERRIDE,LOC,LH | \$0.00 | \$0.00 | \$0.00 |
| 1 | 30210-18 | SWITCH,DOOR CONTROL,LOC,RH | \$0.00 | \$0.00 | \$0.00 |
| 1 | 30222-04 | SWITCH,EMERGENCY OVERRIDE | \$23.30 | \$13.98 | \$13.98 |
| 1 | 30242-04 | LIGHT,BOARDING,ENTRANCE DOOR,LED | \$113.50 | \$68.10 | \$68.10 |
| 1 | 30325-02 | POWER,BAT CONTROL,WARNING LIGHTS | \$0.00 | \$0.00 | \$0.00 |
| 1 | 30325-03 | POWER,BAT CONTROL,CLER/CSTR/ID LGTS | \$0.00 | \$0.00 | \$0.00 |
| 1 | 30333-02 | BLUE BIRD CONNECT,GPS W/J1939,US | \$0.00 | \$0.00 | \$0.00 |
| 1 | 30333-06 | BLUE BIRD CONNECT,TIME,ATTEN,DRVR KEYPAD | \$0.00 | \$0.00 | \$0.00 |
| 1 | 31156-04 | LIGHT,STEPWELL,LED | \$275.00 | \$165.00 | \$165.00 |
| 1 | 30784-43 | PANEL,MODESTY,BARRIER,DRIVER,LH | \$36.70 | \$22.02 | \$22.02 |
| 1 | 30906-03 | COMPARTMENT,DOCUMENT,BARRIER MTD | \$21.70 | \$13.02 | \$13.02 |
| 1 | 00575-00 | FLAPS FRONT RUBBER | \$83.25 | \$49.95 | \$49.95 |
| 1 | 30883-03 | DECAL,BATTERY DISCONNECT SWITCH,RED | \$0.00 | \$0.00 | \$0.00 |
| 1 | 00288-00 | FORWARD GRABRAIL | \$50.00 | \$30.00 | \$30.00 |
| 1 | 30906-02 | COMPARTMENT,STORAGE,OVERHEAD,LOCKNG | \$191.50 | \$114.90 | \$114.90 |
| total | Total Blue Bird Options: | | Total | 12,757.95 | |

Bus Preparations, Service & Parts

CANYON STATE OPTIONS

| Qty | Option # | Description | Price | Total |
|--------------|-------------------|--|------------|-------------------|
| 1 | 06001A | Transit /Conventional Models / Get ready # 06-001A | \$540.00 | \$540.00 |
| 1 | TX8FH640 | Explorer TX-8 Channel, 640GB Hard Drive | \$1,754.40 | \$1,754.40 |
| 1 | AAM28JNN9KA1-NSPL | 0 CHNL, FREQ 136-174, PWR 25,COLOR DISPLAY/GPS/E | \$1,212.22 | \$1,212.22 |
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| Total | | | | \$3,506.62 |

AIR CONDITIONING SYSTEM / ENTERTAINMENT SYSTEM

| Qty | Description | Price Ea | Total |
|-----|-------------|----------|-------|
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TRADES

| QTY | YEAR | BODY # / BUS # / DESCRIPTION | TRADE AMOUNT | TOTAL |
|-----|------|------------------------------|--------------|-------|
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DELIVERY CHARGES

| Qty | Type | Range miles | Price | Total |
|---------------------------------|----------------------|-------------|----------|-----------------|
| | Delivery with Trade: | | | |
| 1 | Delivery w/o Trade: | 129.8 | \$126.00 | \$126.00 |
| | Personal Chase Veh. | | | |
| TOTAL DELIVERY CHARGES : | | | | \$126.00 |