



Customer: TUCSON UNIFIED DISTRICT
 Address: 1010 E. 10TH ST.
 TUCSON AZ 85719
 Attention: KEN BOLLE

Quote Date: 09/24/2018
 Quote Expire: 11/23/2018
 BOSS Quote ID #: 168177A
 MESB Contract #: 18F-CSBS-0904

QUOTE SUMMARY

2020 BLUE BIRD VISION SCHOOL BUS 72 PASSENGER

- 72 PASSENGER
- NEXTEGEN SEATS
- FACTORY AIR CONDITIONING
- TINTED GLASS
- AIR STOP SIGN L.E.D
- CUMMINS DIESEL ENGINE 200HP
- ALLISON 2500PTS 5 SPEED
- AIR BRAKES (ABS)
- GOVERNED SPEED 70MPH

Note: Trade value based on a running bus capable of being driven to CSBS Glendale AZ. - Non running trades must be towed at the schools expense.
 NOTE: Under the Volkswagen Environmental Mitigation Trust Agreement terms qualifying buses are to be destroyed and dismantled by way of cutting a 3-inch hole in the engine block and cutting the frame rails in half. Canyon State Bus Sales has developed a method to scrap the buses and will properly document the destruction of each bus for the district. After receipt of the bus to be destroyed under this agreement, Canyon State Bus Sales will provide the district with documentation of each disabled bus. The documentation provided to the district will be a completed "Certificate of Engine/Chassis Destruction" form and accompanying photographic evidence.

MODEL	BASE BUS DESCRIPTION	QTY	MOHAVE BUS PRICE
BBCV-3303 STD DSL		35	\$3,359,121.15
TOTAL ORDER FROM CUSTOMER 26+			ADDITIONAL OPTIONS BBCV: \$412,681.15
			VOLUME DISCOUNT: (\$35,000.00)
			BUS PREPARATIONS, SERVICE & PARTS: \$0.00
			SUB TOTAL: \$3,736,802.30
			FORD / GM CHASSIS INCENTIVES: \$0.00
			OTHER INCENTIVES: \$0.00
			TRADES: (\$3,500.00)
MOHAVE FEE INCLUDED			ARIZONA 8.5% SALES TAX: \$314,186.18
			LOCAL DELIVERY CHARGE: \$0.00
TOTAL PRICE INCLUDING SALES TAX AND DELIVERY:			\$4,047,488.48

***BY SIGNING BELOW THE CUSTOMER AGREES THAT ALL PRICING AND SPECIFICATIONS INCLUDED IN THIS QUOTE ARE CORRECT AND MEETS THE CUSTOMERS SATISFACTION.**

**** QUOTATION VALID FOR 60 DAYS / STOCK BUSES SUBJECT TO PRIOR SALE**

**** Quote is Subject to Any Manufacturer's Price Increases Beyond 60 Days**

PLEASE SIGN AND SUBMIT THIS QUOTE WITH YOUR PURCHASE ORDER TO MOHAVE EDUCATIONAL SERVICES

_____ Customer Signature	____/____/_____ Date of Acceptance (mm/dd/yyyy)
Quoted By: Bud Countryman Telephone: 520-591-5882 Email: bud@canyonstatebus.com	



Qty	Options	Description	List Price	Mohave Member Price	Total
1	00288-00	FORWARD GRABRAIL	\$51.75	\$28.46	\$28.46
1	00505-04	FUEL TANK DOOR, NON-SPRING LOADED, LOCKING	\$6.65	\$3.65	\$3.65
1	00575-00	FLAPS FRONT RUBBER	\$85.00	\$46.75	\$46.75
1	00586-00	FLAPS REAR WITH BB LOGO	\$100.00	\$55.00	\$55.00
1	00661-01	FE 5 LB DRY W/HOSE (DRIVERS CPT)	\$100.00	\$55.00	\$55.00
1	02683-00	EXTEND SEAT RAIL	\$103.50	\$56.92	\$56.92
1	03110-00	GRIP HANDLES	\$63.25	\$34.78	\$34.78
1	03110-01	STEP, COWL, FOLDING	\$23.30	\$12.81	\$12.81
1	30014-01	A/C, BULKHEAD, FRONT AND REAR	\$17125.00	\$9418.75	\$9,418.75
1	30017-02	CONDENSER, LEFT HAND, MID MOUNT	\$0.00	\$0.00	\$0.00
2	30029-01	WIRING, VENT, ROOF HATCH, BUZZER	\$0.00	\$0.00	\$0.00
1	30057-02	SWITCH, NOISE SUPPRESSION, LATCHING	\$0.00	\$0.00	\$0.00
1	30116-05	LIGHTS, DIRECTIONALS, RR, AMBER LED	\$46.70	\$25.68	\$25.68
1	30117-21	LIGHTS, DIR/MKR, SIDE, LED, FRT, BELT	\$125.00	\$68.75	\$68.75
1	30120-05	LGTS, DIR, FRT AMBER, FENDER MNT, LED	\$145.00	\$79.75	\$79.75
1	30121-03	WIRING, DIR, SIDE, FRONT, BELTLINE	\$0.00	\$0.00	\$0.00
1	30155-04	LIGHT, 2 DOME, DRIVERS, LED, SEPARATE SW	\$161.50	\$88.82	\$88.82
1	30173-06	LIGHT, 4" LED, STOP/TAIL, VANDAL RESIST	\$63.25	\$34.78	\$34.78
1	30175-03	LIGHT, 7" STOP/TAIL, LED	\$45.00	\$24.75	\$24.75
1	30176-07	LIGHT, 4" BACKUP, LED, VANDAL RESIST	\$111.50	\$61.32	\$61.32
1	30210-07	SWITCH, W/L, EM OVERRIDE, LOC, LH	\$0.00	\$0.00	\$0.00
1	30210-18	SWITCH, DOOR CONTROL, LOC, RH	\$0.00	\$0.00	\$0.00
1	30222-04	SWITCH, EMERGENCY OVERRIDE	\$25.00	\$13.75	\$13.75
1	30242-04	LIGHT, BOARDING, ENTRANCE DOOR, LED	\$116.50	\$64.07	\$64.07
1	30269-06	SPEAKER, DLX, 8 SPKR SYS W/WIRING	\$216.50	\$119.07	\$119.07
1	30269-11	REMOTE MIC, DRIVER CONTROLLED	\$0.00	\$0.00	\$0.00
1	30296-14	S/ARM, AIR, H/I REFL, LED CLUSTER	\$0.00	\$0.00	\$0.00
1	30297-10	WIRING, S/ARM, AIR W/INDEP FLSHR	\$96.75	\$53.21	\$53.21
1	30325-02	POWER, BAT CONTROL, WARNING LIGHTS	\$0.00	\$0.00	\$0.00
1	30325-03	POWER, BAT CONTROL, CLER/CSTR/ID LGTS	\$0.00	\$0.00	\$0.00
1	30361-04	LETTERING, BATTERY	\$30.00	\$16.50	\$16.50
3	30365-01	LETTERING, EMERGENCY EXIT, ABOVE EXIT	\$0.00	\$0.00	\$0.00
3	30366-01	LETTERING, EMERGENCY, INTERIOR, VINYL, BLACK	\$0.00	\$0.00	\$0.00
3	30366-02	LETTERING, EMERGENCY, EXTERIOR, VINYL, BLACK	\$0.00	\$0.00	\$0.00
1	30385-01	PAINT, RUBRAILS ONLY, CENTER BLACK	\$191.50	\$105.32	\$105.32
1	30395-01	PAINT, BACKGROUND, WARN LGT, 2 IN BLK	\$0.00	\$0.00	\$0.00
2	30430-01	VINYL, REFL, ROOF HATCH, YELLOW, 3M	\$0.00	\$0.00	\$0.00
2	30430-04	VINYL, REFL, P/O WINDOW YELLOW, 3M	\$0.00	\$0.00	\$0.00
1	30758-01	CERTIFICATION, 4-WHEEL ALIGNMENT	\$0.00	\$0.00	\$0.00
1	30784-09	PANEL, MODESTY, BARRIER, ENT DOOR	\$78.25	\$43.03	\$43.03
24	30834-06	CUSHION, SEAT, STANDARD, REBOND FOAM	\$0.00	\$0.00	\$0.00
24	30852-19	MODULE, SEAT COLOR, GRAY, 42 oz, NEXTGEN	\$0.00	\$0.00	\$0.00
24	30853-03	MODULE, CUSHION, ASSY, TILT W/FLEX MAT, SEAT	\$0.00	\$0.00	\$0.00
1	30883-03	DECAL, BATTERY DISCONNECT SWITCH, RED	\$0.00	\$0.00	\$0.00
1	30905-05	CONSOLE MOUNT, ARM REST	\$51.75	\$28.46	\$28.46

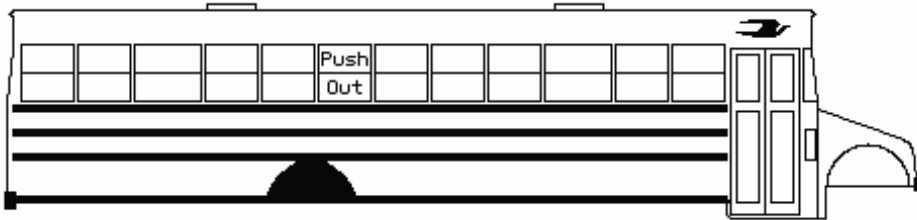
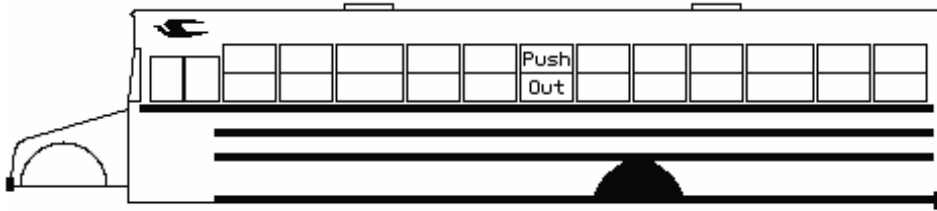
1	30906-02	COMPARTMENT,STORAGE,OVERHEAD,LOCKN G	\$200.00	\$110.00	\$110.00
1	30906-03	COMPARTMENT,DOCUMENT,BARRIER MTD	\$23.30	\$12.81	\$12.81
1	30981-03	LOCK,SECURITY,ENT DOOR	\$103.50	\$56.92	\$56.92
1	31184-03	GLASS,RR EMER DR,LWR,DK TINT,TEMP	\$28.30	\$15.56	\$15.56
1	31185-03	GLASS,RR EMER DR UPR,DK TINT,TEMP	\$38.30	\$21.06	\$21.06
1	31187-03	GLASS,REAR VISION,DK TINT,TEMP	\$45.00	\$24.75	\$24.75
1	31188-03	GLASS,ENT DR,LOWER,TINT,LAM	\$51.75	\$28.46	\$28.46
1	31189-03	GLASS,ENT DR,UPPER,TINT,LAM	\$46.70	\$25.68	\$25.68
2	31193-22	WINDOW,S/S,P/O,12",TEMP,TINT,BLK	\$100.00	\$55.00	\$110.00
1	31200-48	WDO ASSY,DRVR,GREEN TINT,LAM,BLK	\$55.00	\$30.25	\$30.25
1	31201-09	BUZZER,MID SEC,P/O WINDOW	\$0.00	\$0.00	\$0.00
2	31201-10	WIRING,P/O WINDOW,DRS BUZ ONLY	\$0.00	\$0.00	\$0.00
22	31202-24	WINDOW,S/S,12",TEMP,TINT,BLK	\$10.00	\$5.50	\$121.00
1	38202-01	SWITCH,AUTOMATIC HIGH IDLE,WITH A/C	\$55.00	\$30.25	\$30.25
1	40000-12	AXLE,STEER,HENDRICKSON NXT,12000 LB	\$41.70	\$22.93	\$22.93
1	40004-04	SUSPENSION,SPRG,FRT,SOFTEK 10000	\$183.50	\$100.92	\$100.92
1	40052-03	ADJ,SLK,AUTO,MERITOR	\$0.00	\$0.00	\$0.00
1	40076-01	BRAKES,ANTI-LOCK(ABS),AIR	\$0.00	\$0.00	\$0.00
1	40109-01	FILTER,COOLANT WATER	\$225.00	\$123.75	\$123.75
1	40142-01	SWITCH,BATTERY DISCONNECT	\$250.00	\$137.50	\$137.50
1	40142-06	BATTERIES,GROUP 31,THREE	\$258.50	\$142.17	\$142.17
1	40165-07	TORQUE MGNT,SPL070 DRIVELINE	\$0.00	\$0.00	\$0.00
1	40216-02	T/PIPE,THROUGH BUMPER	\$250.00	\$137.50	\$137.50
1	40493-04	PROGRAM,TCM,PERF,ATI,ALL TRANS	\$0.00	\$0.00	\$0.00
				TOTAL BLUE BIRD OPTIONS:	\$11,790.89



Bus Preparations, Service & Parts

TRADES

Qty	YEAR	BODY # / BUS # / DESCRIPTION	TRADE AMOUNT	Total
35	unknown	VW GRANT RUNNING TRADE	(\$3500.00)	(\$3,500.00)
			TRADES TOTAL:	(\$3,500.00)



SP: 23120 BBCV 3303, 72 CAP

