



**Solution Tree Second Amendment**

Effective July 19, 2016, Solution Tree, Inc. (“Solution Tree”) located at 555 N. Morton St., Bloomington, IN 47404 and Tucson Unified School District (“Customer”) located at 1010 E. Tenth St., Tucson, AZ 85719 agree to amend the Purchase Agreement effective June 14, 2016 as follows:

**1. 1. Product Summary** will be replaced by the following:

**1. Product Summary**

**1.1. Products:** Customer shall purchase the following Solution Tree products and services (“Products”). Any additional Products may be added to this Agreement by a written Addendum signed by both parties.

<b>Product</b>	<b>Amount</b>
Professional Development Services	\$405,500.00
<b>Total</b>	\$405,500.00

**2. 3.1 Invoicing and Purchase Orders** will be replaced by the following:

**3.1 Invoicing and Purchase Orders:** Upon execution of this Agreement, CUSTOMER WILL PROVIDE SOLUTION TREE WITH A PURCHASE ORDER FOR THE FULL AMOUNT DUE UNDER THIS AGREEMENT. Solution Tree will invoice Customer off of this purchase order based on the following schedule:

<b>Description</b>	<b>Payment</b>	<b>Expected Invoice Date</b>
20% Deposit (non-refundable)	\$ 0.00	Waived
July Sessions + Resources	\$128,449.46	July 15, 2016
September Sessions	\$ 27,756.53	September 8, 2016
October Sessions	\$ 37,215.66	October 25, 2016
November Sessions	\$ 37,215.67	November 7, 2016
December Sessions	\$ 43,715.67	December 5, 2016
January Sessions	\$ 37,215.67	January 30, 2017
February Sessions	\$ 37,215.67	February 7, 2017
March Sessions	\$ 43,715.67	March 6, 2017
May Session	\$ 6,500.00	May 31, 2017
June Session	\$ 6,500.00	June 1, 2017

**3. The Exhibit A** will be replaced by the following:

**Exhibit A**

**Description of Services**



**SERVICE 1: Customized Training - District Leadership Team**

**Dates:** July 15 and 21-22, 2016; December 7, 2016; March 8, 2017; May 31-June 1, 2017

**Associate:** Dennis King

**Estimated Number of Participants:** varies

**Participant Demographics:** District and School Administrators

**Proposed Start Time:** 8:00am

**Proposed End Time:** 3:00pm

**Workshop Location:** Tucson, AZ

**Cost of Service:** \$45,500.00 (\$6,500.00 per day, all inclusive)

**Description of Service:** These trainings are designed to review school teams' products and establish next steps for schools. These training days will help establish next steps specifically for the district implementation team. Topics may include, but are not limited to:

- Common Vocabulary (MTSS and PLC Process)
- Identify District Outcomes for Schools
- District to School Alignment
  - School Improvement Plans
  - District Strategic Plan Alignment to School Goals and Improvement Plans
  - Discipline and Behavior Plan
- Team Products
- Team Configuration and Alignment
- District and School Evidence

Tucson Unified School District PLC Coaching Academy I, II & III	
<b>Dates</b>	<p><b>Coaching Academy I</b>            Session I: July 27-28, 2016            Session II: September 8-9, 2016            Session III: September 19-20, 2017</p> <p><b>Coaching Academy II</b>            Session I: October 25-26, 2016            Session II: December 5-6, 2016            Session III: February 7-8, 2017</p> <p><b>Coaching Academy III</b>            Session I: November 7-8, 2016</p>



	<p>Session II: January 30-31, 2017          Session III: March 6-7, 2017</p>
<b>Participants</b>	<p>Coaching Academy I: 40          Coaching Academy II: 100          Coaching Academy III: 100          (240 total) – teachers and administrators</p>
<b>Content</b>	<p><b>Tucson Unified School District PLC at Work Coaching Academy:</b></p> <p>Content:</p> <ul style="list-style-type: none"> <li>• What do we want students to learn?</li> <li>• How will we know if they have learned it?</li> <li>• What are we going to do if they have not learned it?</li> <li>• What are we going to do if they have learned it?</li> </ul> <p>Objectives:</p> <ul style="list-style-type: none"> <li>• Understand the concept and attributes of a professional learning community.</li> <li>• Examine research-based best practices and standards for becoming a professional learning community.</li> <li>• Experience and create sample processes and products reflective of professional learning communities.</li> <li>• Acquire strategies and tools for designing, implementing, and evaluating a school’s journey towards becoming a professional learning community.</li> <li>• Design a plan of action for implementing the professional learning community concept at your school.</li> <li>• Participate actively by engaging in conversations and teamwork.</li> <li>• Reflect on and self-assess personal knowledge, skills, and beliefs.</li> </ul>
<b>Facilitator</b>	<b>PLC Master Coach:</b> Dennis King
<b>Resources</b>	<p><b>Each participant will receive the following:</b></p> <ul style="list-style-type: none"> <li>• PLC Coaching Academy Binder</li> <li>• Learning by Doing (240)</li> <li>• Revisiting Professional Learning Communities at Work (240)</li> </ul> <p><b>Each participating school team will receive:</b></p> <ul style="list-style-type: none"> <li>• The PLC Toolkit (62)</li> </ul>
<b>Cost</b>	\$360,000.00 (\$1,500.00 per participant)



This Amendment is acknowledged and accepted by Customer and Solution Tree:

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Richard Foster  
Assistant Superintendent for  
Curriculum  
Tucson Unified School District

\_\_\_\_\_  
Date

\_\_\_\_\_  
Shannon R. Ritz  
Director of Professional Development  
Solution Tree, Inc.

\_\_\_\_\_  
Date

\_\_\_\_\_  
Kevin Startt  
Director of Purchasing  
Tucson Unified School District

\_\_\_\_\_  
Date

Please fax or email this agreement to: Steve Kinkeade  
Fax: (866.308.3135)  
Email: [steve.kinkeade@SolutionTree.com](mailto:steve.kinkeade@SolutionTree.com)