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**Human Resources Department**

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DATE: August 3, 2012  
TO: Jackie Posey, Procurement Specialist  
FROM: Janet Underwood, Benefits Manager  
RE: RFP No. 13-22-17 - Pharmacy Benefit Manager

Proposals were solicited by TUSD for a Pharmacy Benefit Manager. Proposals were received from Catalyst Rx, Cigna, CVS Caremark, Humana, SXC, US Script, and WellDyne Rx.

After independent reviews by each committee member and conference calls with bidders, the committee reached consensus and recommends to the TUSD Governing Board that the contract be awarded as follows:

**Pharmacy Benefit Manager:** CVS Caremark

The committee was comprised of the following personnel: Janet Underwood, Benefits Manager, Nikki Stefan, TUSD Health Services Nurse, and Thomas Reed, Registered Pharmacist. The committee members were selected to create a cross-functional panel with benefits expertise and clinical expertise. Representatives' from Buck Consultants, (TUSD's Benefits Consultant), assisted in analysis of the proposals and attended the panel meetings - Louis Montoya, Senior Consultant, and Robert Ferraro, Director, National Clinical Practice.

Jackie Posey, Procurement Specialist, attended all meetings of the committee and coordinated all RFP vendor communication, evaluations, and notifications.

The committee convened on 6/29/12 to obtain the proposals submitted in response to the RFP, along with the summary documents provided by Buck. This initial meeting was used to review of the scope of work, scoring criteria and requirements, scope of work deviations, questionnaire responses, plan coverage details, and pricing. An initial review was completed of each bidder's formulary as compared to current, and network pharmacy disruption. This review of bidder responses identified the need to pose clarification questions to each bidder. Due to the technical clinical nature of the clarification, Buck Consultants' Director, National Clinical Practice, formulated the questions. Conference calls with bidders took place on 7/09/12, and Best and Finals were requested by 7/13/12.

Best and Final offers were received and provided to Buck Consultants for analysis and summary. Committee members reconvened on 7/27/12 to review the Best and Final responses. Catalyst Rx rescinded their bid, as they had been purchased by SXC. Humana's Best and Final was received but was not used as they did not meet the Best and Final deadline; their original bid response was used.

At this final meeting, an in-depth review and discussion of the bidders' qualifications, offerings, customer service tools and availability, drug formulary and pharmacy network, and pricing was completed. The committee members discussed their independent evaluations of each bidder and were asked to provide a final score to Procurement by 7/30/12. The committee provided independent final evaluations to Jackie Posey, Procurement Specialist, and this final evaluation resulted in the committee choosing CVS Caremark.

Thank you for your consideration of our recommendation.

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### 13-22-17 Pharmacy Benefits Management

#### TOTALS

	Janet Underwood	Nikki Stefan	Thomas Reed	Total	Average
CVS/Caremark	470	420	470	1360	453.3333
US Script	360	290	240	890	296.6667
SXC Health Solutions, Inc	340	220	170	730	243.3333
Humana	340	230	320	890	296.6667
WellDyne RX	340	190	260	790	263.3333
Cigna	400	280	290	970	323.3333

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