



Price Quote for Services

Tucson Unified District

Edgenuity Inc.
 8860 E. Chaparral Road
 Suite 100
 Scottsdale AZ 85250
 480-423-0118

Date 6/5/2016
 Quote # 22705
 Vendor #

Payment Schedule	Pricing Expires	Contract Start Date	Contract End Date
\$300K Year 1	8/12/2016	8/12/2016	8/12/2021

Header	Quantity	Description	Amount
Year 1	1	Virtual Classroom and Web Administrator Site Licenses. Unlimited District Wide access to MyPath & 125 Semester Based Courses. Option to renew years 2-5 at set cost of \$300K per year. Currently operating in 11 of 14 Tucson Unified School District High Schools. In 15/16 the district purchased 350 CUs for \$157,500 and used 550, which would cost \$315,000 at \$450 per CU License. 2016-2017 Unlimited District Wide Access \$300,000 per year 14 High Schools 20+ Middle Schools 50 + Elementary Schools Year 2: 300K Year 3: 300K Year 4: 300K Year 5: 300K Total Cost: 1.5M over 5 Years	300,000.00
IS Roll Over	32	IS Teaching Services. Free Roll Over. Moving Forward \$500 Per Concurrent User. Access to 1 Course per Concurrent User. Licenses transfers between students upon completion. Option for \$200 Per Student, Per Semester Course still remains. Tutoring \$50 per student, per semester for tutoring in up to 2 courses.	0.00
Complimentary PD	20	On-Site Professional Development Day. Normally \$2,000 per day. Value of \$40,000	0.00
PD Roll Over	6	On-Site Professional Development Day. Roll Over PD from original 2015-2016 PD Package.	0.00
PD Roll Over Complimentary	6	Web-based Training Session	0.00
	1	API Access \$5000 Value	0.00
Total			\$300,000.00

Unlimited District Wide Access to MyPath & 125 Semester Based Courses. \$300K paid Yearly. Price locked until 6/30/2021. District may cancel at anytime.

This quote is subject to Edgenuity Inc. Standard Terms and Conditions ("Terms and Conditions"). These Terms and Conditions are available at <http://www.edgenuity.com/edgenuity-standard-terms-and-conditions-of-sale.pdf>, may change without notice and are incorporated by this reference. By signing this quote or by submitting a purchase order or form purchasing document, Customer explicitly agrees to these Terms and Conditions resulting in a legally binding agreement.

If this Quote includes any Sophia® Learning Inc. courses for purchase, the following language applies to any such purchase (and this language is also found in the above linked Terms and Conditions): "Use of any Sophia course is prohibited for all students under the age of 13 years."

Customer

Signature _____
 Print Name _____
 Title _____
 Date _____

Edgenuity Inc. Representative
 Monica Gilfillan
 602-635-0980
 monica.gilfillan@edgenuity.com

Not valid unless accompanied by a purchase order.
 Please specify a shipping address if applicable.

Please e-mail this quote, the purchase order and order documentation to AR@edgenuity.com or fax to 480-423-0213.