

MOHAVE PROPOSAL

Pricing **reflects** Mohave discounts

Reference 16G-DHP-0916 when ordering from this proposal

Project Name: TUSD-Aiphone Systems (51)

Proposal Number: 20180406TT01

To: Ernie Gauvin

Date: 04/06/2018

Phone:
Fax:

PROJECT: New Aiphone Standalone Video Intercom System:

We are pleased to submit our quotation, for this project. Except as noted, our proposal is made in accordance with the conversations between Ernie Gauvin, Mark Smith and Travis Thiel on the 22nd of March, 2018. No applicable sales or contracting taxes or bonds are included. This estimate is valid for 30 days and is subject to credit approval. The material in this proposal is quoted as a package; breakdowns are for budget purpose only. This proposal subject to mutually agreeable contract terms. Payment terms are Net 30 or as per the Arizona Prompt Payment Laws.

BASE BID: \$215,786.38

EXCLUDED:

1. Any Permits, Bonds, and Fees
2. 120VAC
3. Liquidated damages
4. Shop Drawings / Wire Schematics / Point to Point Diagrams
5. Minor patching and painting
6. After-hours Work
7. Non-Standard Equipment Lead Times

Qty	Mfr	Part Number	Description	Finish	List Price Ea.	Mohave Discount	Mohave Unit price	Extended Total
Contract - 16G-DHP-0916								
51	Wiremold	MISC.	Non Contract-Misc. Wiremold	N/A	\$110.00	0%	\$110.00	\$5,610.00
51	Aiphone	JOS1V2	Non Contract-JO Series Intercom Kit+ JO1FD	N/A	\$562.43	0%	\$562.43	\$28,683.93
102	Aiphone	MCWSA	Non Contract-Adjustable Desk Mount Stand	N/A	\$29.26	0%	\$29.26	\$2,984.52
51	Aiphone	SBXLSE	Non Contract-Locking SS Enclosure	N/A	\$186.34	0%	\$186.34	\$9,503.34
40	Aiphone	87180450C	Non Contract-4 Conductor 18AWG Solid Non-Shielded	N/A	\$254.00	0%	\$254.00	\$10,160.00
51	Securitron	PZ1	Piezo on Keyplate Single Gang	626	\$68.00	50%	\$34.00	\$1,734.00
51	Altronix	AL176UL	Non Contract-24VDC @ 1.75A Power Supply	N/A	\$122.00	0%	\$122.00	\$6,222.00
51	HES	9600	Electric Strike	630	\$485.00	43%	\$276.45	\$14,098.95
10	Legrand	SRPP.25DTP.E10	Non-Contract-Power Pole	N/A	\$184.60	0%	\$184.60	\$1,846.00
			Hotel/Per Diem (2 Nights Hotel & 4 Per Diem)		\$346.00	0%	\$346.00	\$0.00
			Rental Equipment/Subcontract			0%	\$0.00	\$0.00
			Mileage (\$.445/m outside 50 m radius)		\$0.445	0%	\$0.445	\$0.00
1708		Hours	Labor (Field/Shop)				\$75.00	\$128,100.00
Material Sub Total Only								\$78,996.74
Freight 11%								\$8,689.64
Labor Total Only								\$128,100.00
Per Diem								\$0.00
Rental/Subcontract								\$0.00
Mileage								\$0.00
*Grand Total								\$215,786.38

INSTALLATION SCOPE OF WORK:

1. Install, Program, and Test one (1) each New Video Intercom system at the below listed fifty-one (51) schools:
2. DH Pace will install the following equipment at each school:

Door 1:	<ul style="list-style-type: none"> • Add one (1) new Electrified Door Strike (hes-9600) or appropriate strike for the application • Add one (1) new Video Intercom Station (JO-DV), With Lockable Cover (SBX-LSE) • Add one (1) new Securitron Piezo Sounder to door frame
Video Intercom Station 1: Desk	<ul style="list-style-type: none"> • Add one (1) new Video Intercom Master on Desk (JO-1MD) • Add one (1) new Video Intercom Desk Stand (MCW-S/A) • Add one (1) new Video Intercom Power Supply Under Desk (PS1820UL) • Add one (1) new Door Strike Power supply Under Desk (AL176UL)
Video Intercom Station 2: Desk	<ul style="list-style-type: none"> • Add one (1) new Video Intercom Sub-Master on Desk (JO-1FD) • Add one (1) new Video Intercom Desk Stand(MCW-S/A) • Add one (1) new Video Intercom Power Supply Under Desk (PS1820UL)

3. Proposal includes ten (10) Legrand Power Poles to be used as necessary. Any power poles not used during the project will be turned over to TUSD or a deductive credit will issued for full Mohave price minus any incurred restocking fees.

School List:

1. Banks	2. Booth-Fickett	3. Borman	4. Borton
5. Catalina	6. Cholla	7. Cragin	8. Davidson
9. Davis	10. Dodge	11. Drachman	12. Fruchthendler
13. Gale	14. Henry	15. Howell	16. Hudlow
17. Hughes	18. Johnson	19. Kellond	20. Lawrence
21. Lineweaver	22. Lynn-Urquides	23. Marshall	24. Maxwell
25. McCorkle	26. Miles	27. Mary-Meredith	28. Myers-Ganoung
29. Ochoa	30. Palo Verde	31. Pistor	32. Project More
33. Pueblo Gardens	34. Pueblo High	35. Rincon	36. Robins
37. Rose	38. Sabino	39. Sahuaro	40. SolengTom
41. Steele	42. Tucson High	43. Utterback	44. Vail
45. Valencia	46. Vesey	47. Warren	48. Wheeler
49. White	50. Whitmore	51. Wright	

The proposal described herein, including all price(s) quoted, is made conditionally upon Seller's (1) verification of Buyer's credit status; and (2) Buyer's acceptance of any special payment made by Seller. To accept this Proposal, Buyer must date, sign, and return the original copy hereof to Seller within 30 days after the date hereof. **Unless expressly disclosed and stated, the amount of any sales and use tax is not included in this proposal.**

Buyer acknowledges and agrees that each and all of the standard D.H. Pace terms and conditions on the attached page of this proposal hereof are a part of this Proposal and that upon Buyer's acceptance of this Proposal shall constitute a valid and binding contract between the parties. All prior proposals, discussions, and agreements respecting the subject matter hereof are cancelled.

PROPOSAL – SELLER

This Proposal is made this 13 day of February, 2017.

DH Pace Company, Inc. **BY:**
COMPANY TYPE OR PRINT NAME

BY: _____
SIGNATURE TITLE

ACCEPTANCE - BUYER

This Proposal is accepted this _____ day of _____, _____.

TYPE OR PRINT NAME OF BUYER

BY: _____
SIGNATURE OF OWNER, PARTNER OR OFFICER (state which)

TERMS AND CONDITIONS

Terms. The products ("Products") described on the reverse side and the labor necessary to install the Products ("Labor") are herein collectively referred to as the "Work".

Condition Precedent. Buyer and Seller agree that if, following Buyer's acceptance hereof, a contract is to be executed by them, Seller's performance hereunder shall be subject to the condition precedent that the terms and conditions of such contract are acceptable to Seller.

Scope of Work. Seller agrees to perform for Buyer the Work at the Project. Buyer acknowledges and agrees that: (i) the prices quoted by Seller for the Products are based upon plans, specifications, verbal information or sketches as indicated herein and the addenda hereto; and (ii) that the Work contemplated under this Proposal is fully and correctly described herein.

Unless included in the description of and prices quoted for Products, glass, glazing, painting and electrical wiring is excluded under this Proposal and will be provided only upon receipt of a change order signed by Buyer.

Proposal Price. Conditional upon Seller's prior approval of Buyer's credit, Buyer will pay Seller the unpaid balance for performance of the Work within 30 days of the date of Seller's invoice. If performance of the Work extends over 30 days, Buyer agrees to pay Seller progress payments under Seller's regular billing terms and if Products have been delivered to the Project or stored in a mutually agreed location, Buyer agrees to pay an amount not to exceed 90% of the Proposal Price in payment of the cost of such Products.

If payment of any sum is not made when and as due under this Proposal, Buyer shall pay interest on such delinquent sums at the rate of 1.50% per month or, the highest contract rate allowed under applicable law.

If your check is dishonored or returned for any reason, your account will be electronically debited for the amount of the check plus the state maximum processing fee.

If following Buyer's default Seller refers this account to an attorney for collection, Buyer agrees to pay all attorney's fees incurred by Seller whether or not a lawsuit for collection is instituted, and all other costs of collection and litigation.

Contract Time. Installation dates are estimates only and Seller cannot guarantee commencement of Work or completion thereof on any given date. Completion dates cannot be given until Seller has been furnished with complete approved drawings and any additional information it may request. Seller shall not be liable for total or partial failure to complete or for any delay in delivering Products or Labor under this Proposal. Seller shall not be liable in any event for any special or consequential damages on account of failure or delay in performance regardless of cause.

Work Performance. Performance of the Work will be made by Seller in a prompt manner but Seller cannot be responsible for damage or delay due to acts of God, accidents, civil disturbances, delays in transportation by common carrier, strikes, war, unavailability of material or other cause beyond the reasonable control of Seller.

If Products are installed before a finished floor is completed, warranty is limited and Seller assumes no responsibility for fitting the Product to the floor. An additional charge may be made to Buyer for returning to the Project for adjustments to the Product.

Seller assumes no responsibilities for failure of installation of the Product due to structural deficiencies in an existing building. Buyer shall prepare the Project for installation in accordance with requirements of Seller.

If special work, requiring additional material and labor is required to meet conditions other than those specifically described in this Proposal, Buyer agrees to pay an additional charge therefore.

Seller shall be allowed uninterrupted and exclusive access to the Project during performance of the Work.

No Product may be returned without Seller's prior written approval. All Product returned is subject to a minimum of 25% restocking fee.

Cancellation. In the event Buyer cancels this Proposal after the Seller has commenced Work, Buyer shall forfeit the amount of the down payment given to Seller at the time of the execution of this Proposal, and in addition, shall pay to the Seller such proportion of the total Proposal Price as the amount of Work bears to the total amount of Work agreed upon to be furnished under this Proposal, plus a sum equal to 25% of the total Proposal Price as liquidated damages, which amount is to be paid within 30 days from the date of such cancellation.

In the event of Buyer's insolvency this Proposal shall be cancelled and Seller shall have no further obligations to Buyer hereunder.

Insurance. Seller shall carry workmen's compensation and public liability insurance to cover the Work. Seller shall not be liable to indemnify, hold harmless or protect in any way the Buyer, or any other party involved in the Work, whether an employee of Seller or Buyer or any third party, except to the extent of the workmen's compensation and public liability insurance maintained by Seller.

Buyer shall keep the Project adequately insured against any loss to Seller by reason of damage to Seller's Product or Work or Seller's vehicles, equipment and tools by vandalism, fire, water, windstorm and any other occurrence during the course of Work.

Alterations. Any alterations or modifications initiated by Buyer must be agreed upon between the parties and the price fixed by them before work on such alteration or modification shall commence. Payment for such alteration or modification shall be made at the time of the completion of the Work.

Permits and Licenses. Buyer shall be responsible for determining if a permit of any kind is needed and for securing the necessary permits and licenses for the Work at Buyer's own cost and expense.

Warranties. Seller warrants the Product sold to be free from defects in material and workmanship under normal and intended use and service. This warranty extends only to the Buyer and expires one year after the date of delivery or installation of the Product by Seller.

Parts and labor for service work are warranted for the following periods: All replacement parts 90 days; labor-service 30 days. Seller's sole obligation is limited to repairing or replacing any parts which shall be determined by Seller to be defective and is conditioned upon Buyer giving notice of any such defect to Seller within the warranty period. If Seller concludes that repair or replacement is necessary, Seller will commence work within a reasonable time after the decision to repair or replace is made.

This warranty does not apply to any Product which has been altered or repaired by any person not authorized by the Seller or which has been subjected to misuse, neglect or accident.

Seller assumes no liability for incidental or consequential damages and BUYER AGREES THAT THERE IS NO IMPLIED WARRANTY OF THE PRODUCT'S FITNESS FOR ANY PARTICULAR PURPOSE OR FOR BUYER'S PARTICULAR APPLICATION. Warranties implied by law are limited to duration to one year period described above.

Wood Products will be guaranteed only if properly protected within 10 days of delivery or installation by Seller with a prime and finish coat of manufacturer's recommended paint.

No warranty will be honored unless the Proposal Price has been paid in full, including any applicable service charges.

Modification of Proposal. Any modification of this Proposal or additional obligation assumed by either party in connection with this Proposal shall be binding only if evidenced in writing signed by each party or an authorized representative of each party.

Governing Law. It is agreed that this Proposal shall be governed by, construed and enforced in accordance with the laws of the state in which the Project is located.