



FOOD SERVICES DEPARTMENT

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Determination Multiple Award

Bid # 14CN, Canned Fruits and Vegetables Bid

A multiple award shall only be made if the district determines in writing that a single award is not advantageous to the District. A multiple award shall be limited to the least number of suppliers necessary to meet the requirements of the District.

A multiple award is in the best interests of the District in order to meet the varying nutritional needs of the various menu requirements and shipping specifications that present a lower cost. The cost savings by awarding to multiple vendors potentially will be \$ 26, 965.48. These issues create the need for a contract that:

1. Allows for vendors who can have the opportunity to ship the product directly from the manufacturer for a larger case minimum, therefore lowering the cost.
2. Allows for vendors who manufacture one type of commodity to provide a bid directly, instead of using a distributor, and therefore lowering the cost.
3. Allows for multiple vendors and therefore a larger variety of product where one vendor may only bid on one type of product. A vendor may only represent DelMonte canned fruits, for example, and therefore will only bid DelMonte brand. Another vendor may represent California Girl canned fruits. Allowing multiple vendors to be awarded, allows for the lower cost to be considered, if both brands are approved.
4. Award to multiple vendors allows for the nutritional and menu requirements of the Food Service Department and the USDA guidelines to be met.

Based upon these factors, the Food Services Department has determined the necessity of a multiple award. The contract award recommendation is to the least number of suppliers necessary to meet the needs of the District. A single award is not advantageous to the District for the reasons listed above.

Patricia K. Bowers
TUSD Food Services
Purchasing Manager